	EDGEWOOD CONSULTING												
S/N	COURSES - 2020	URATIO	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	FEES
	MANAGEMENT DEVELOPMENT												
1	Senior Management Development Programme	2 Days		25 - 26						15-16			98,500.00
2	Middle Level Management Development Programme	2 Days			28 -29								98,500.00
3	Stepping - up to Management	2 Days					23 - 24						98,500.00
4	Managing for Excellence	2 Days		10 - 11									98,500.00
5	Effective Office Management & Administrative skills	2 Days			21 - 22								98,500.00
6	Effective Supervisory Management Skills	2 days		17 - 18									98,500.00
	LEADERSHIP												
7	Peak Performance Leadership	2 days				19 - 20							98,500.00
8	Leadership Skills for Supervisors	2 days						14 - 15					98,500.00
9	Leading for Excellence	2 days						21 - 22					98,500.00
	TEAM BUILDING												
10	Building High Performance Team	2 Days								8 - 9			98,500.00
	PERSONAL IMPROVEMENT SKILLS												

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11	Productivity Improvement & Personal Effectiveness	2 days							11- 12				98,500.00
12	Managing Interpersonal Relationships	2 days							18 - 19				98,500.00
13	Effective Business Communication	2 Days									16-17		98,500.00
14	Negotiation Skills for Managers	2 days					23 - 24						98,500.00
15	Public Speaking & Presentation Skills	2 days								25-26			98,500.00
16	Time Management & Personal Effectiveness	2 days						21 -22					98,500.00
	ENTREPRENEURSHIP												
17	Pre-retirement course	2 Days							18 - 19				98,500.00
18	Start Your Business	1 Days	26 -27	24 - 25									25,000.00
	QUALITY & CUSTOMER SERVICE												
19	Service Excellence through Customer Care	2 days										10 - 11	98,500.00
20	Front Office & Customer Relation Skills	2 days			28 - 29								98,500.00
	HUMAN CAPITAL MANAGEMENT												
21	Basic Human Resources Management	2 Days				19 - 20							98,500.00
22	Big Data HR Analytics	2 Days									22-23		98,500.00
23	Effective Performance Management	2 Days									14 - 15		98,500.00
	MARKETING MANAGEMENT												
24	Marketing Essential Course	2 Days		24 - 25								17 - 18	98,500.00

	SALES							
25	Advanced Selling Skills	2 Days		26 - 27				98,500.00
26	Fundamental Selling Skills	2 Days	17 - 18					98,500,00
27	Field Sales Management	2 Days						98,500.00
28	Strategic Key Account Management	2 Days	10- 11					98,500.00
	IT / DIGITAL SKILLS							
29	Excel Essentials for peak performance	2 days			17 - 18			98,500.00
30	Digital Marketing			15 - 16				98,500.00